



Aegate: increasing confidence in patient safety

IMPACT meeting 13 March 2007



Secure Brands, Secure Business, Secure Patients

Aegate



AEGATEPROTECT

Increases confidence in patient safety by authentication of medicines at the point of dispensing



AEGATEREACH

Provides a distinct communications channel between pharmacists, pharmaceutical companies and professional bodies

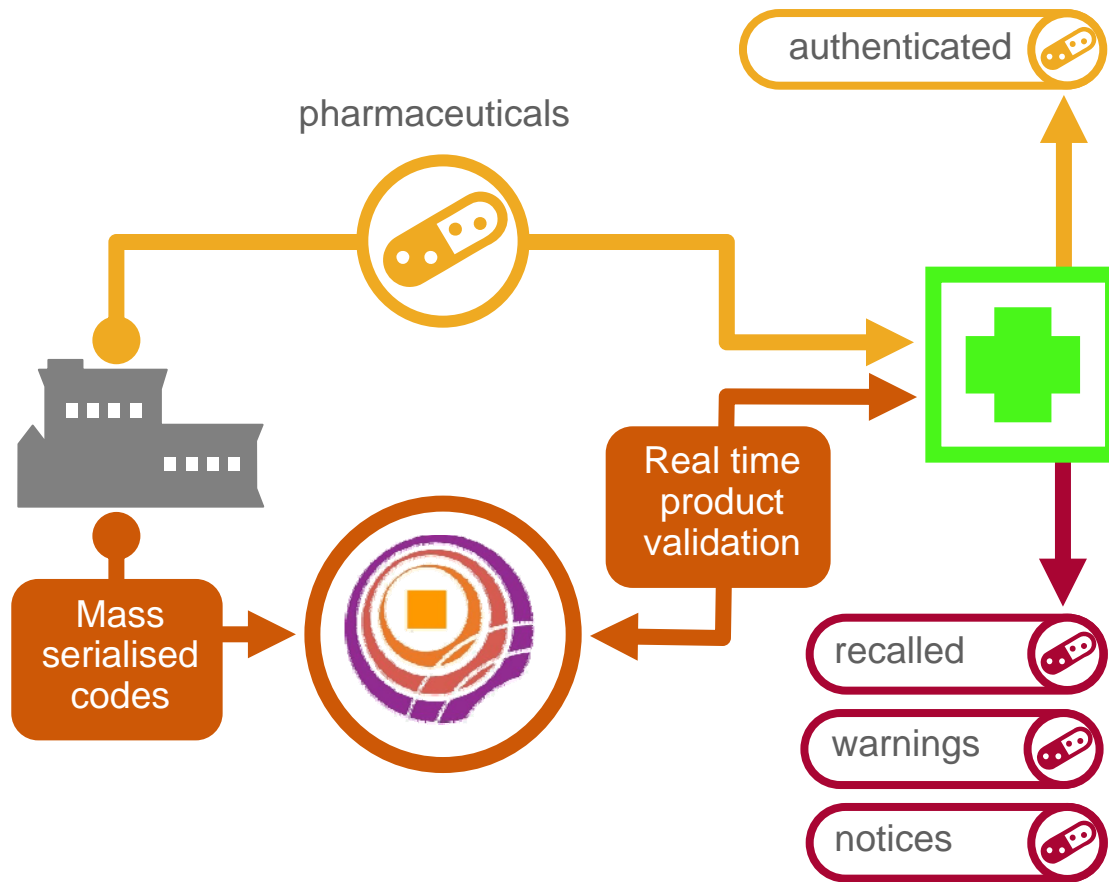


Flexible technology



Secure Brands, Secure Business, Secure Patients

We close the loop at the point of dispensing



Secure Brands, Secure Business, Secure Patients

Aegate delivers

- Patient safety
- Up to the minute product information for the pharmacist
- Geographically applicable and scalable
- Low infrastructure costs



Secure Brands, Secure Business, Secure Patients



Situation in the developing world

- Complex physical supply chain to the patient
- Limited control of the distribution channel
- Low price markets
- Limited fixed telephony network
- Low internet connectivity
- Rapidly developing mobile network



Secure Brands, Secure Business, Secure Patients



100,000

20%

500

500,000

75

6

200,000



Secure Brands, Secure Business, Secure Patients

Aegate for the developing world

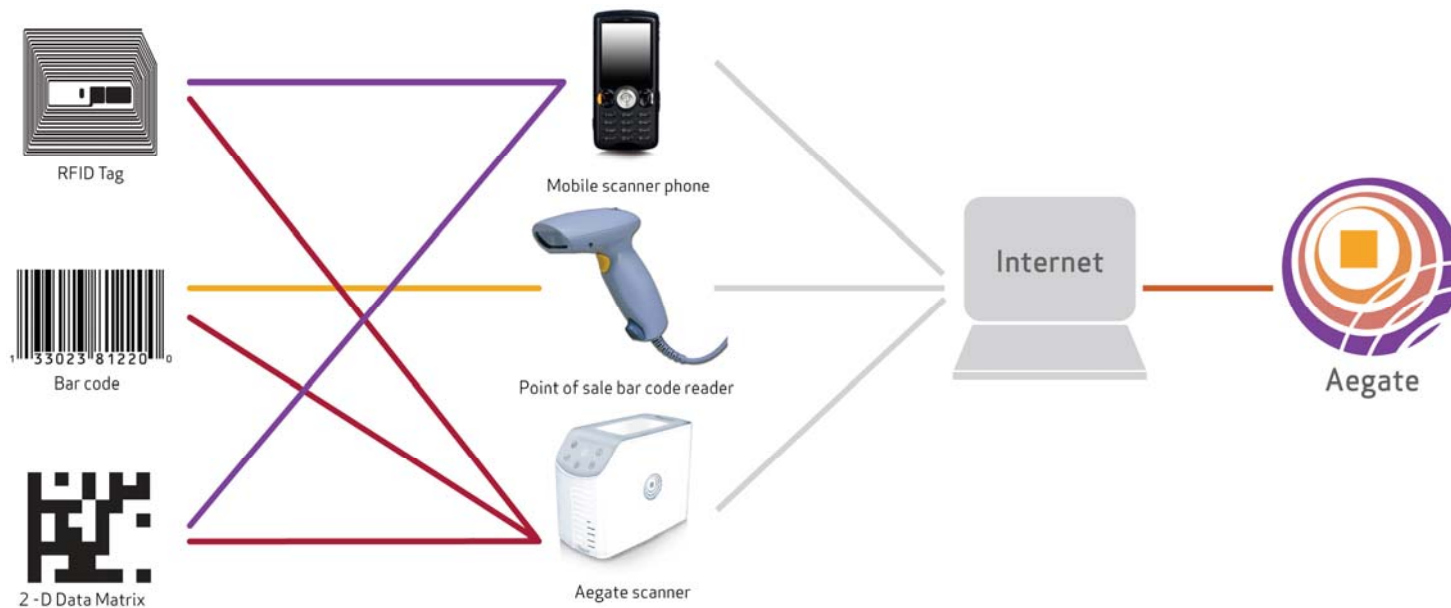
- Protecting patients from counterfeit drugs
- Channel audits as well as point of dispensing
- Low cost solution – unique/mass serialised bar codes
 - Rapid implementation
 - Low infrastructure needs



Secure Brands, Secure Business, Secure Patients

Flexible technology

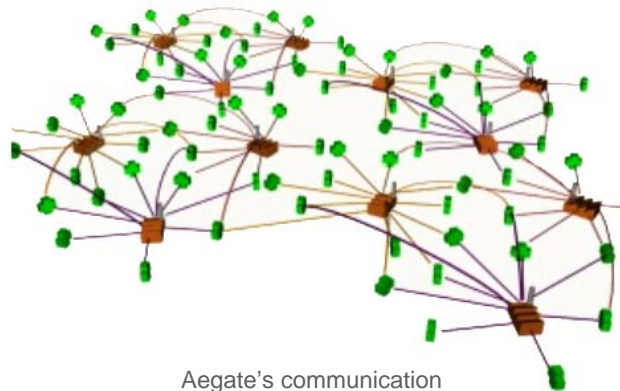
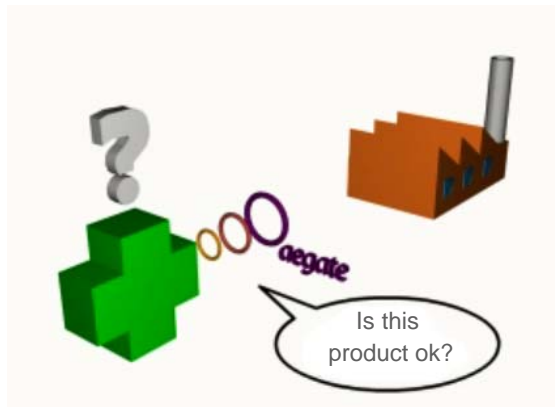
Aegate will work with multiple serialisation methods as well as with different scanning technologies



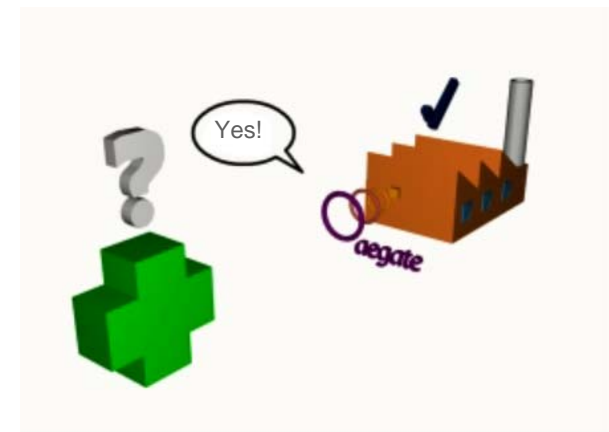
Secure Brands, Secure Business, Secure Patients

Roll-out in the developing world

The network is geographically applicable with a scalable architecture



Aegate's communication network



Secure Brands, Secure Business, Secure Patients

Aegate at the point of dispensing

- Proof of concept in the UK – 2003/4
- Reproduced in the USA – 2004/5
- Technology fully deployed – 2006
- Operational in Belgium – 2006
- Mobile solution – 2007
- Greek implementation – 2007



Secure Brands, Secure Business, Secure Patients

Aegate

- Designed to reduce counterfeit
- Supports the dispensing pharmacist
- Geographically applicable

Belgium

Brussels:

Aegate Ltd
Avenue Louise 149/24
1050 Brussels
Belgium

Tel: +32 2 535 7551
Fax: +32 2 535 7561

Greece

Athens:

Aegate Ltd
90 Kifissias Avenue
151 25 Maroussi
Athens
Greece

Tel: +30 210 876 4826
Fax: +30 210 876 4877

United Kingdom

London:

Aegate Ltd
123 Buckingham Palace Road
London
SW1W 9SR
UK

Tel: +44 207 8211 925
Fax: +44 1763 285 300

USA

Boston:

Aegate Inc
One Memorial Drive
Cambridge
Massachusetts 02142
USA

Tel: +1 609 806 0990
Fax: +1 609 806 0991

C'est génial

2006 pharmacist using Aegate in Antwerp



Secure Brands, Secure Business, Secure Patients