



Price and Quality Reporting (PQR)

<http://www.theglobalfund.org/en/procurement/pqr>

email: pqr@theglobalfund.org



What is the PQR?

A web-based system for tracking the purchases of key pharmaceutical and health products

Steps

1. Principal Recipients receive products
2. Enter data into the PQR
3. Local Fund Agents verify the accuracy of the data

Data is publicly available



Background

“disclosure of information on prices paid for purchases by Fund Recipients is a matter of principle”

October 2002, 3rd Board Meeting

The PQR was designed to:

- Improve transparency,
- Communicate market information to Principal Recipients,
- Enable the Global Fund to monitor adherence to its Quality Assurance Policy,
- Help the Global Fund and its partners better understand the market for key pharmaceutical products.



Scope

Reporting purchases via web-based system is mandatory for **6 product categories**:

1. Antiretrovirals
2. Antimalarial medicines
3. Tuberculosis medicines,
4. Bednets,
5. Condoms,
6. HIV/Malaria Rapid diagnostics tests

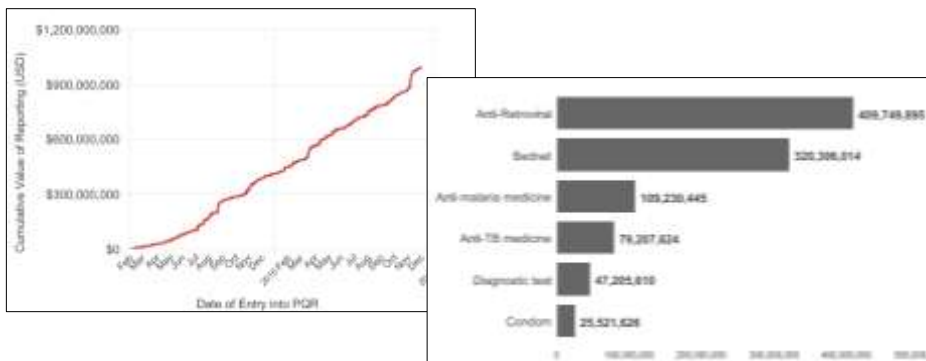
Other pharmaceutical and health products such as: reagents, syringes, medicines to treat opportunistic infections, other diagnostic tests/equipment do **not** need to be entered.



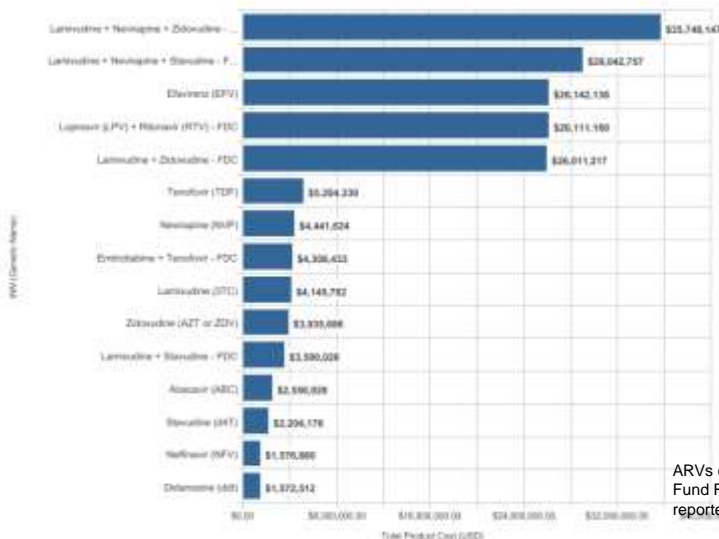
Data

Since February 2009:

1. Principal Recipients have reported over **\$990M of procurement**
2. 799 users have registered from 133 countries



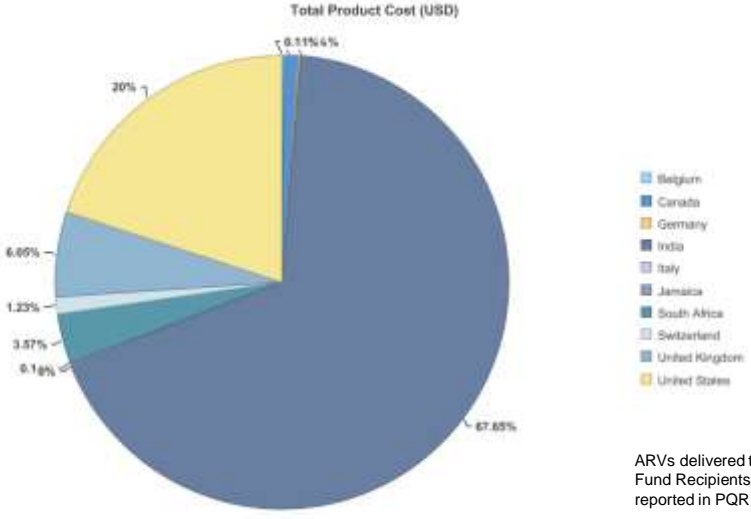
Most Common ARVs



ARVs delivered to Global Fund Recipients in 2009 as reported in PQR



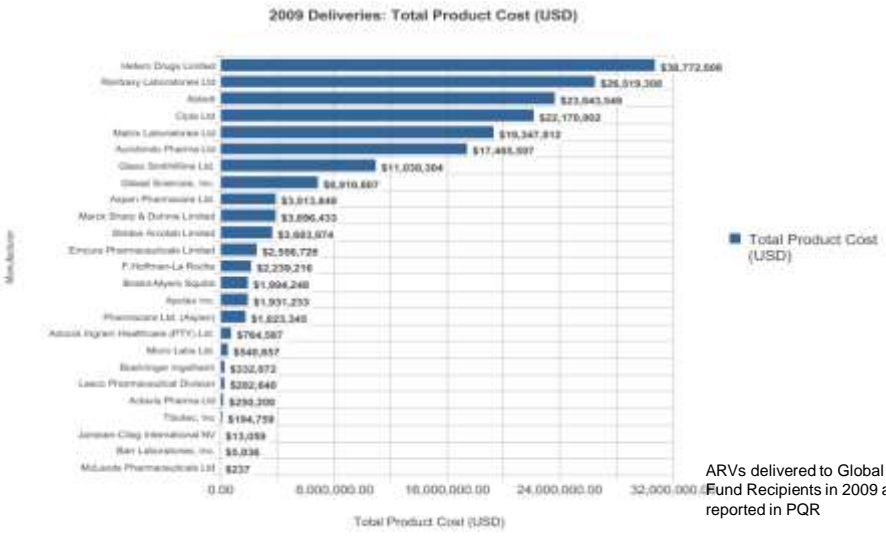
Manufacturer Country



ARVs delivered to Global Fund Recipients in 2009 as reported in PQR



Market Share by Manufacturer



ARVs delivered to Global Fund Recipients in 2009 as reported in PQR



Reports <http://www.theglobalfund.org/en/procurement/pqr>

GLOBAL PRICES

Calculations based on assignments with purchase order dates in the 12 months preceding 23 Feb. Median and 75 Pct represent the unit costs (USD) per smallest unit sold when and 75th of transactions (at in the preceding year).

Medians for medicines

Product Name	Description	Proc. Records	75th Pct.	Median
23mg/20mg - 12		66	20	\$0.00
23mg/20mg - 14		66	20	\$0.00
23mg/20mg - 24		66	20	\$0.00
23mg/20mg - 8		66	20	\$0.00

VIEW PRICES BY REGION

SELECT A REGION (optional)
Sub-Saharan Africa, South-East Asia

SELECT PRODUCT NAME
23mg/20mg

SELECT STRONGID
683mg

Country or Territory	Grade	Manufacturer	Supplier / Agent / Intermediary	Purchase Order Date	Package Quantity	Product Price (USD)	Unit Cost (USD)
Democratic Republic of Congo	23mg/20mg	Pfizer Congo Limited	UNICEF Supply Division	04/07/2010	30,300	Container of 10 tabs	\$4.10
Senegal	23mg/20mg	Ericart Pharmaceuticals Limited	Wg Direct	03/03/2010	10,417	Box of 30 tabs (30 tabs of 10 tabs)	\$3.30
Senegal	23mg/20mg	Ericart Pharmaceuticals Limited	Wg Direct	07/07/2010	10,200	Box of 30 tabs (30 tabs of 10 tabs)	\$3.30
Senegal	23mg/20mg	Pfizer Congo Limited	Wg Direct	01/10/2010	18,300	Container of 10 tabs	\$4.60
Senegal	23mg/20mg	Pfizer Congo Limited	Wg Direct	03/03/2010	15,800	Container of 10 tabs	\$4.60



Raw Data <http://www.theglobalfund.org/en/procurement/pqr>

ALL TRANSACTIONS REPORTED TO PQR FOR SELECTED GRANT												
Supplier (Legal Organization)	Manufacturer	Product Name	Product Description	Product Code	Pct.	Unit Cost (USD)	Unit Price (USD)	Quantity	Order Date	Actual Order Date	Supplier Invoice Number	Transaction Status
UNICEF World Bank	Ericart Ltd	23mg/20mg Tablet	23mg/20mg - 12	10-mg	1.7%	\$4.41	\$3.2875	1000000	001/2010	001/2010	1000000	Not verified
UNICEF World Bank	Ericart Ltd	23mg/20mg Tablet	23mg/20mg - 14	10-mg	46.2%	\$4.41	\$3.2875	1000000	001/2010	001/2010	1000000	Not verified
UNICEF World Bank	Ericart Ltd	23mg/20mg Tablet	23mg/20mg - 24	10-mg	0.0%	\$4.41	\$3.2875	1000000	001/2010	001/2010	1000000	Not verified
UNICEF World Bank	Ericart Ltd	23mg/20mg Tablet	23mg/20mg - 8	10-mg	53.1%	\$4.41	\$3.2875	1000000	001/2010	001/2010	1000000	Not verified
UNICEF World Bank	Ericart Ltd	23mg/20mg Tablet	23mg/20mg - 12	10-mg	2.8%	\$4.41	\$3.2875	1000000	001/2010	001/2010	1000000	Not verified
UNICEF World Bank	Ericart Ltd	23mg/20mg Tablet	23mg/20mg - 14	10-mg	2.8%	\$4.41	\$3.2875	1000000	001/2010	001/2010	1000000	Not verified
UNICEF World Bank	Ericart Ltd	23mg/20mg Tablet	23mg/20mg - 24	10-mg	0.0%	\$4.41	\$3.2875	1000000	001/2010	001/2010	1000000	Not verified
UNICEF World Bank	Ericart Ltd	23mg/20mg Tablet	23mg/20mg - 8	10-mg	46.2%	\$4.41	\$3.2875	1000000	001/2010	001/2010	1000000	Not verified

Download to Excel



Help Needed

1. To verify that purchases meet the Global Fund's QA policy, need to know **manufacturing site**. However, this is often not listed explicitly in invoices.
2. To make valid price comparisons requires prices that are independent of freight and insurance. However, **ExWorks / FOB prices** are often not listed explicitly in invoices.
3. To ensure accurate data entry, The Global Fund needs to know which products PRs can buy.

Help Needed:

**Manufacturing Site and ExWorks / FOB prices on invoices
Product Lists (including secondary packaging options)**

If you find errors email pqr@theglobalfund.org

